

## Bliss Sanctuary For Women Sales Manager Questionnaire:

The purpose of this questionnaire is to see past the tasks required for the role of sales manager, into the spirit and attitude of each individual. This will help determine your suitability for the role and the suitability of the role for you... given this is a huge lifestyle change for any individual to commit to. Please save and send back as a word document with your answers inserted below.

1. What is your motivation in becoming sales manager for Bliss Sanctuary For Women?
2. Describe one personal experience in your lifetime that has made you who you are today?
3. What are you most proud of about yourself?
4. What would be your biggest challenge in making a huge lifestyle change and moving to Bali?
5. Name one of your biggest regrets in life?
6. What is your life's purpose?
7. How do you feel about living in shared accommodation with other Bliss employees?
8. What fears have you overcome in life and how did you overcome them?
9. What does happiness mean to you?
10. Why do you get out of bed each morning?
11. What conversations are you avoiding in your life right now?
12. What do you wish you had more time to do?
13. Why would you choose you for this role?
14. If anything, what would stop you from stepping onto that plane into your new life?
15. What sets you apart from other people from a sales background in being able to influence people to choose the Bliss experiences?
16. What question haven't we asked that you feel is important to this lifestyle choice?

From here, only successful applicants will be contacted and asked to go through the next step in the process ... the interview with Zoe.

Please indicate below your preferred tenure in the role and be sure to submit this questionnaire along with your resume (inclusive of your cover letter on the same document) if you haven't already.

- a) 3 month contract
- b) 6 month contract
- c) 9 month contract
- d) 12 month contract
- e) Full time position.

*NB: 12 month contracts include a 3 month trial period*

Thankyou, Zoe